

TIBH FOCUS

ON JOBS FOR PEOPLE WITH DISABILITIES

TIBH INDUSTRIES NEWSLETTER XXXI • DECEMBER 2013

Bruce V. Marshall, Jr., Easter Seals Central Texas, Recognized as 2013 Artie Lee Hinds Award Winner

Bruce V. Marshall, Jr. of Easter Seals Central Texas was awarded the 2013 Artie Lee Hinds Award at TIBH Industries, Inc.'s sixth annual banquet on September 18, 2013. The award—named for lifelong humanitarian and TIBH founder and chairman emeritus, Artie Lee Hinds—honors an outstanding community rehabilitation program (CRP) employee for his or her commitment, hard work and job dedication through the State Use Program.

“Literally, from what I understand, he jumps out of bed every morning, anxious to come to work,” Todd Marvin, president and CEO of Easter Seals Central Texas, said.

For nearly eight years, Marshall has performed all of his duties—including landscaping, working with lawn equipment, mowing and litter pick up—without mistakes. He has worked on every crew and job team offered to him, and he enjoys learning about gardening and landscaping on the different types of contracts that Easter Seals Central Texas provides.

“Our partnership with TIBH and Easter Seals is really a win-win for not only the City of Austin, but also for the citizens who are paying tax dollars,” Joanna Johnson,

facilities coordinator for the Austin Animal Center, said.

Marshall takes a tremendous amount of pride in his work.

“When I weed eat, I look back at it and I say, ‘Wow that’s a good job I did, Bruce. You did a good job today,’ and I continue along with my business,” Marshall said.

Marshall always puts forth his best effort when completing his tasks each day, without having to be directed to do so. He is a self-starter, and he consistently arrives at work on time and with a positive attitude.

“Bruce is one of the most dependable people I’ve ever worked with,” Nate Skog, Marshall’s job supervisor and trainer, said.

“He’s got a sense of humor that can brighten anyone’s day. He’s also got a heart of gold and a solid work ethic.”

Marshall’s job dedication is an inspiration to the rest of his team.

“He’s the one who brings me to work in the morning,” Rick Thomas, Marshall’s job supervisor, said. “He is what makes my day. If I have a day to work with Bruce, I’m doing good.”

Marshall is also a family man and enjoys spending time with his parents, working on building and restoring model cars, taking family vacations and eating at their favorite restaurant—Whataburger. He credits his parents for his ethics, values and morals, as well as his positive outlook on life.

“I find Bruce to be a hard worker who would do anything for you. It just makes you feel good to see him because he is always in a good mood and doing such a super job for us.”

—Joanna Johnson, facilities coordinator,
Austin Animal Center



TIBH president and CEO, Fred M. Weber, Jr. congratulates Bruce V. Marshall, Jr.

“I’ve seen him grow,” his father, Bruce Marshall, Sr., said. “He takes care of himself and he has learned to be responsible for his personal, medical and financial needs. My wife and I believe we are blessed to have a son like Bruce who just loves his job and loves to work outside.”

“He is the embodiment of our mission to create opportunities and promote independence for people with disabilities,” Marvin said.

Congratulations to Marshall and the other Artie Lee Hinds Award nominees for their commitment to excellence and hard work in 2013!

Sixth Annual Artie Lee Hinds Award Dinner Honors Dedicated Employees and Customers

TIBH Industries, Inc. Celebrates 35th Anniversary



More than 300 attendees—including 49 award nominees representing 44 Texas community rehabilitation programs (CRPs), customers, TIBH board members and Texas Council on Purchasing from People with Disabilities representatives gathered for TIBH Industries, Inc.'s sixth annual Artie Lee Hinds Award Dinner on September 18, 2013.

TIBH was honored to have a representative from Governor Rick Perry's office attend the event and honor TIBH with an official Certificate of Congratulations on its 35th anniversary.

TIBH president and chief executive officer, Fred Weber, Jr., read a letter on behalf of Artie Lee Hinds, congratulating the hard-working nominees and thanking TIBH supporters for their continued commitment to providing jobs for people with disabilities.

This year's keynote speaker, former Texas Tech Football coach, author and Texas Sports Hall of Fame inductee, Spike Dykes, captivated the crowd with his inspirational speech about the importance of giving to those in need and the pride we should all share in being Americans. Dykes spoke of the players he has coached during his tenure who have had to overcome obstacles to succeed not only on the football field, but also in life. He also reminisced about the students who taught him what perseverance and giving back to the community really means.

Following Coach Dyke's inspirational speech, TIBH also identified the Top 10 customers who purchase products, services and temporary employment services through the State Use *WorksWonders* Program. Organizations new to the various Top 10 lists include Texas Tech University (temporary services), the Texas Education Agency (temporary services) and the Texas Commission on Environmental Quality (products).

Bob Seyvani, Debra "Mickey" Smith-Stevens and Ron Bartels received the 2013 Spirit of State Use Awards for their dedicated support to the *WorksWonders* Program. Seyvani, project manager of the Texas Department of Transportation (TxDOT) Rest Area Maintenance Program, was honored for his work with TIBH for implementing full-time contracts between TIBH, CRPs and TxDOT for rest area maintenance. Smith-Stevens, procurement manager for the Health and



Coach Spike Dykes (Former Texas Tech Football Coach) delivers the keynote address at the Artie Lee Hinds Award dinner.

Human Services Commission's Procurement and Contracting Services, was honored for her commitment to TIBH. Ron Bartels, a long-time employee of TIBH who retired this year, was honored for his commitment to TIBH and for employing people with disabilities for more than 24 years.

The night's shining star, however, was Bruce V. Marshall Jr., who was named the 2013 Artie Lee Hinds Award recipient. Marshall's exceptional work through Easter Seals Central Texas, and his positive attitude despite having to overcome challenges, moved everyone in attendance.

"Watching the nominees accept their award with so much pride and confidence was very moving," John Luna, Texas Council on Purchasing from People with Disabilities chair, said. "We have enabled hundreds of people with disabilities to enter the workforce and provide for themselves, and seeing so many success stories reinforces the hope that everyone at the Artie Lee Hinds Award dinner has for the future of our workforce."

Thank you to all who attended this year's Artie Lee Hinds Award dinner. We look forward to seeing everyone again next year.

Spirit of State Use Award Winners



(Pictured Left to Right): Roxy Van Loo, State Sales Manager (TIBH), presents Debra “Mickey” Smith-Stevens (Health and Human Services Commission) with a Spirit of State Use Award.



(Pictured Left to Right): Roxy Van Loo, State Sales Manager (TIBH), presents Bob Seyvani (Texas Department of Transportation) with a Spirit of State Use Award. Also pictured: Ron Bartels (TIBH, retired).



Ron Bartels (TIBH, retired) received a Spirit of State Use Award at the 2013 Artie Lee Hinds Award Dinner.

Artie Lee Hinds Award Nominees

Brad Eilers, Aldersgate Enrichment Center
 Shawn McMillan, Andrews Diversified Industries
 Darwin Paul Watson, Beacon Lighthouse
 Steven DeLeon, Behavioral Health Center of Nueces County
 Richard Leal, Behavioral Health Center of Nueces County
 Mary “Yvonne” Herrera, Camino Real Community Services
 LaTunja “Machelle” Fitts, Central Plains Center (dba Tommy Lewis Industries)
 Jimmy Gray, Community Healthcare
 Homer Mireles, Corpus Christi State Supported Living Center
 Jason Demone Walker, D & D Helping Others, Inc.
 Otis Majors, Dallas Lighthouse for the Blind
 Ronald Johnson, David & Ivory Ministries, Inc.
 Bruce V. Marshall, Jr., Easter Seals Central Texas
 Tim Rogers, E.Q.U.I.P. Enterprises, Inc.
 Manuel Rodriguez, EXPANCO
 Jimmy King, G & H Equitas Foundation
 Marina Delgado-Huerta, Goodwill Industries of Central Texas
 Alan Wood, Goodwill Industries of East Texas
 Tony Powers, Horizon Industries (dba East Texas Lighthouse for the Blind)
 Logan Magwire, Lakes Regional MHMR Center
 Jerome Smith, Liberty Proclaimed Ministry
 Kirk Sneed, Lighthouse for the Blind of Fort Worth
 Joseph Brumfield, Star Care Specialty Health System (dba L&D Industries)
 Frankie Hankins, Marian Moss Enterprises
 Shawn Linn, On Our Own Services
 Adelaida Montelongo, PCSI, Inc.
 Esther Perales-Balderas, Peak Performers
 Annette Villa, Permian Basin Community Center
 Kevin Taylor, Precious Gems Services, Inc.
 Kimberly Rey, ReadyOne Industries
 Victor Ray Johnson, Reliable Facilities Service, Inc.
 Aaron Harris, Relief Enterprise, Inc.
 Steven Moore, Relief Enterprise, Inc.
 Carolyn Daluge, Rising Star Resource Development Corporation
 Lois Darden, RUCON, Inc.
 Jeremy T. Carter, San Antonio Lighthouse for the Blind
 Harold Brough, South Texas Lighthouse for the Blind
 Jonathan Teague, TIBH Industries, Inc. – Central Store
 Homero Gutierrez, Travis Association for the Blind
 Bradley Thomas, VRC Industries
 Flora Duke, West Texas Lighthouse for the Blind
 Francis Jackson, Williams and Stroble Youth Foundation
 Helen Garrett, Woodcreek Outreach Rehabilitation Development
 Christopher Norris, Woods, Etc.
 Nathan Thomas, Work Services Corporation
 Lorenzo Cantu, World Technical Services, Inc.
 Daniel Arias, Xceed Resources
 James Livingston, Xceed Resources
 Sylvia Scott, Xceed Resources

*Scenes from the
Awards Dinner*





Brad Eilers, Aldersgate Enrichment Center



Shawn McMillan, Andrews Diversified Industries



Darwin Paul Watson, Beacon Lighthouse



Steven DeLeon, Behavioral Health Center of Nueces County



Richard Leal, Behavioral Health Center of Nueces County



Mary "Yvonne" Herrera, Camino Real Community Services



LaTunja "Machelle" Fitts, Central Plains Center (dba Tommy Lewis Industries)



Jimmy Gray, Community Healthcore



Otis Majors, Dallas Lighthouse for the Blind



Jason Demone Walker, D & D Helping Others, Inc.



Ronald Johnson, David & Ivory Ministries, Inc.



Tim Rogers, E.Q.U.I.P. Enterprises, Inc.

All 2013 Artie Lee Hinds Award nominees (holding awards) are pictured with Gib DuTerroil, TIBH board chair; Coach Spike Dykes (Former Texas Tech Football Coach); and John Luna, Texas Council on Purchasing from People with Disabilities chair.



Jimmy King, G & H Equitas Foundation



Marina Delgado-Huerta, Goodwill Industries of Central Texas



Alan Wood, Goodwill Industries of East Texas



Tony Powers, Horizon Industries (dba East Texas Lighthouse for the Blind)



Logan Magwire, Lakes Regional MHMR Center



Jerome Smith, Liberty Proclaimed Ministry



Kirk Sneed, Lighthouse for the Blind of Fort Worth



Joseph Brumfield, Star Care Specialty Health System (dba L&D Industries)



Shawn Linn, On Our Own Services



Adelaida Montelongo, PCSI, Inc.



Esther Perales-Balderas, Peak Performers



Annette Villa, Permian Basin Community Center

All 2013 Artie Lee Hinds Award nominees (holding awards) are pictured with Gib DuTerroil, TIBH board chair; Coach Spike Dykes (Former Texas Tech Football Coach); and John Luna, Texas Council on Purchasing from People with Disabilities chair.



Kimberly Rey, ReadyOne Industries



Victor Ray Johnson, Reliable Facilities Service, Inc.



Aaron Harris, Relief Enterprise, Inc.



Steven Moore, Relief Enterprise, Inc.



Carolyn Daluge, Rising Star Resource Development Corporation



Lois Darden, RUCON, Inc.



Jeremy T. Carter, San Antonio Lighthouse for the Blind



Harold Brough, South Texas Lighthouse for the Blind



Jonathan Teague, TIBH Industries, Inc. – Central Store



Homero Gutierrez, Travis Association for the Blind



Patrick Thomas On Behalf of Bradley Thomas (VRC)



Flora Duke, West Texas Lighthouse for the Blind

All 2013 Artie Lee Hinds Award nominees (holding awards) are pictured with Gib DuTerroil, TIBH board chair; Coach Spike Dykes (Former Texas Tech Football Coach); and John Luna, Texas Council on Purchasing from People with Disabilities chair.



Francis Jackson, Williams and Stroble Youth Foundation



Helen Garrett, Woodcreek Outreach Rehabilitation Development



Nathan Thomas, Work Services Corporation



Lorenzo Cantu, World Technical Services, Inc.



James Livingston, Xceed Resources



Sylvia Scott, Xceed Resources



Congratulations to all the Artie Lee Hinds Award Nominees!



Joel Felan receives an award of appreciation for his service to TIBH.

All 2013 Artie Lee Hinds Award nominees (holding awards) are pictured with Gib DuTerroil, TIBH board chair; Coach Spike Dykes (Former Texas Tech Football Coach); and John Luna, Texas Council on Purchasing from People with Disabilities chair.

A Message from President and CEO Fred M. Weber, Jr.

Friends, supporters and colleagues,

As 2013 comes to an end, and we look forward to the beginning of 2014, I want to wish everyone a happy and successful New Year.

It is hard to believe that TIBH is in its 35th year, which made this year's Artie Lee Hinds Award dinner even more significant. None of this would be possible without the CRPs and their dedicated workers, as well as TIBH's loyal customers and program supporters who were present. I would like to sincerely thank the CRPs who ensured that their nominees were able to attend the banquet, as we were all reminded during the evening that it is these State Use employees' commitment and passion that keeps this program growing year after year.

TIBH was pleased to present author, Texas Sports Hall of Famer and former Texas Tech Football coach, Spike Dykes, as the event's keynote speaker. Coach Dykes spoke about the importance of teamwork and giving to those in need. That lesson proved true when Bruce V. Marshall, Jr. was awarded the 2013 Artie Lee Hinds Award. Bruce, of Easter Seals Central Texas, moved the audience during the video, which showcased his hard work on landscaping services contracts through TIBH in Austin.

The night didn't end there—TIBH was pleased to present several other awards during the event. The Top 10 Customer lists welcomed three new members for their purchasing of products, services and temporary employment services, including Texas Tech University (temporary employment services), the Texas Education Agency (temporary employment services) and the Texas Commission on Environmental Quality (products).

As in the past, TIBH also celebrated three Spirit of State Use Award winners, Bob Seyvani, Debra "Mickey" Smith-Stevens and Ron Bartels. Seyvani, project manager of rest area maintenance at the Texas Department of Transportation (TxDOT), Smith-Stevens, procurement manager for the Health and Human Services Commission's Procurement and Contracting Services, and Bartels, former state marketing manager for TIBH, were recognized for their commitment and dedication to the State Use Program.

This was also a special year for our annual Products and Services Expo, which celebrated its 25th year and proved to be equally as successful as the dinner the prior evening. This event is particularly important as it helps to solidify and build relationships between customers, vendors, employees and more. The expo also allows for customers and vendors to interact face-to-face and get a hands-on feel for the new products and services.

We appreciate your State Use Program support, and I look forward to seeing you all at next year's awards dinner and expo!

Sincerely,



Fred M. Weber, Jr.



TIBH 25th Annual Products and Services Expo

TIBH Industries, Inc. hosted its 25th annual Products and Services Expo in Austin on September 19, 2013, following the previous evening's sixth annual Artie Lee Hinds Award dinner. The expo is designed to raise awareness of the State Use *WorksWonders* Program, a mandated initiative that helps employ Texans with disabilities while saving state taxpayer and agency customer money.

"I come to the expo every year because there is always something new and extra that I know I can find and that the troopers will appreciate," Sergeant Mike Cantu, Texas Department of Public Safety Highway Patrol, said. "Almost 100 percent of what we use is from TIBH and/or its CRPs, so it is vital for us to attend the expo."

This marks the 25th year for the annual products and services expo, and this year was one of the most attended events to date. More than 30 community rehabilitation programs (CRPs) presented their products and services, as well as demonstrated how products work, answered questions and provided samples for the more than 500 customers in attendance.

"We enjoy participating in the expo because of all the different opportunities the vendors offer," George Barnett, sales manager at Ready One Document Management Services, said. "Different people have different passions, so we need to be able to offer different jobs to people with disabilities."

Attendees also voiced their appreciation for the growth many of their businesses received from the support and networking of TIBH.

"TIBH has helped us grow our business on the state level," Sergio Pellicano, specialist at Goodwill Staffing Group in Austin, said. "They helped us get into places we weren't able to before and have helped cultivate and maintain relationships with customers and state agencies."

The focus of the expo is to allow CRPs and customers to engage in face-to-face communication with business associates who they may not have met in person, or who they haven't seen since the previous year's expo. Hundreds of purchasers from state, city and county organizations—as well as school districts, universities, political subdivisions and hospital systems—visited the different booths and tried out new products first-hand.

"The turnout this year is one of the most impressive in terms of the amount of attendees and the quality of the products and vendors," Jennifer Jean Jones, executive assistant at the Texas Board of Physical and Operational Therapy Examiners, said. "I have seen products and services that I am in need of, but that I didn't know could be offered through some of the vendors here. I am grateful for that!"

The expo was not only a gathering place for vendors and customers, but also a place where workers with disabilities could voice their gratitude for and love of their jobs, which are made possible by TIBH and the State Use *WorksWonders* Program.

"I am legally blind and started working in production," Manuel Zavala, employee at the West Texas Lighthouse for the Blind, said. "I got promoted after three years to the development office, and now I get to help our office come up with new ideas for products. Without these jobs, can you imagine what a blind person would be able to do? I used to sit at home depressed because I was losing my eyesight, but then I found this job and it has changed my life."

Exhibitors included:

- ABG Fulfillment
- Aldersgate Enrichment Center
- Beacon Lighthouse, Inc.
- Camino Real Community Center
- Corpus Christi State Supported Living Center/Woods, Etc.
- Dallas Lighthouse for the Blind
- East Texas Lighthouse for the Blind/Horizon Industries
- El Paso Lighthouse Industries for the Blind and Handicapped
- Enterprise Professional Services, Inc.
- EXPANCO, Inc.
- Goodwill Industries of Central Texas
- Goodwill Industries of Central Texas, Staffing Services
- Goodwill Industries of East Texas (Opportunities in Tyler)
- Goodwill Industries of Fort Worth
- Lighthouse for the Blind of Fort Worth
- Star Care Specialty Health System
- Oak Creek Center
- Peak Performers
- Professional Contract Services, Inc.
- Reach Unlimited
- ReadyOne Industries
- Rising Star Resource Development Corporation
- South Texas Lighthouse for the Blind
- Tex-Spice
- Texas Correctional Industries
- The Lighthouse of Houston
- TIBH Industries, Inc. (Central Store)
- Travis Association for the Blind
- VRC Industries
- West Texas Lighthouse for the Blind

Products included:

- Office and school supplies
- Furniture items
- Medical supplies
- Automotive supplies
- Bed and bath supplies
- Food supplies
- Storage supplies
- Janitorial supplies
- Safety supplies

Services included:

- Landscape services
- Parks and grounds maintenance
- Litter pick-up
- Janitorial services
- Vehicle washing
- Window cleaning
- Receptionist services

Temporary services included:

- Accounting and clerical support
- Engineering information
- Technology data entry



Scenes from the Expo



“This expo has been one of the best ones I have been to, especially because there are a lot more products geared towards administrative roles. TIBH offers very reasonable prices and I love that they deliver! Buying from TIBH gives me and our team a sense of pride.”

Mae Perkins
Office Manager,
Texas Historical Commission





Jobs for People with Disabilities

1011 East 53rd 12 Street
Austin, Texas 78751
Phone 512-451-8145
Fax 512-451-0824
www.tibh.org

Address Service Requested



Non-Profit Org.
U.S. Postage
PAID
Austin, Texas
Permit No. 703



We wish you a happy New Year!

VIEW THE TIBH ONLINE CATALOG AT WWW.TIBH.ORG