

# 2017

MARKETING REPORT



Jobs for People with Disabilities



# 2017

MARKETING REPORT



Jobs for People with Disabilities





# TABLE OF CONTENTS

WorksWonders.....	2
Letter From the President/CEO .....	3
Who We Are/Who We Serve.....	4
How It Works .....	5
Annual Dinner .....	6
PROFILE: Tony Pierce .....	8
PROFILE: Ernest Ramos .....	10
PROFILE: Antonio Diaz .....	12
How We Help .....	14
How We've Grown.....	15
CRP Partners .....	16
TIBH Central Store.....	17

# WORKSWONDERS



➤ **TO ENHANCE FAMILIARITY** and increase involvement among purchasers from state agencies, municipalities, school districts and other political subdivisions, the State Use Program adopted a brand — *WorksWonders*.

*WorksWonders* is a phrase demonstrating the mutually beneficial partnership involving Texans with disabilities and the state and local government entities that purchase the products, services and temporary employment services offered through the Community Rehabilitation Programs (CRPs) that participate

in the program. In the *WorksWonders* logo, the dots associated with the Braille letter W have been incorporated into the design for recognition among all *WorksWonders* audiences.

Our goal is to have more and more governmental entities take advantage of the many benefits associated with *WorksWonders*, and we hope the W logo will someday be instantly recognized in Texas and across the United States as the mark of a quality product or service offered by a Texas worker with disabilities.



---

# A MESSAGE FROM THE PRESIDENT & CEO

---

Fred M. Weber, Jr.

➤ **ON BEHALF OF TIBH INDUSTRIES, INC.,**

I would like to take this opportunity to thank you for your continued support of the State Use *WorksWonders* Program, which aims to enhance the lives of Texans with disabilities.

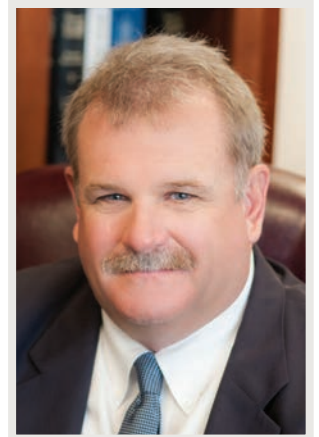
The accomplishments detailed in this report reflect the dedication and commitment that have established the *WorksWonders* Program among the most successful of its kind in the nation. It takes the combined effort of our Community Rehabilitation Programs (CRPs), their invaluable employees and our steadfast customer base to reach this level of success, not only in providing greater employment through job placement, but also in increasing wage growth year after year.

In 2016, the *WorksWonders* Program employed more than 6,000 Texans with disabilities and paid more than \$39 million in wages to those individuals. This report introduces several current employees; lists TIBH's "Top 10" customers for products, services and temporary employment services; and reviews the growth of sales and wages. The report also highlights the 2016 Artie Lee Hinds Award banquet and the event's top award recipient, Craig Ellis. Ellis, along with all of the evening's recognized nominees, epitomizes the program's overriding purpose—allowing individuals the chance to succeed both profes-

sionally and personally while supplying quality products and services to purchasing entities.

Since the administrative transition of the *WorksWonders* Program to the Texas Workforce Commission (TWC) in 2015, both TIBH and TWC have continued to work together to ensure the program is effectively promoting and implementing job opportunities for Texans with disabilities. In fiscal year 2016, TWC, working alongside TIBH, approved nearly 200 new products and more than 50 new service contracts to be provided under the *WorksWonders* Program. We look forward to continuing a successful working relationship with TWC and its executives in 2017.

As we continue to grow and achieve new and greater success in the future, we recognize that none of it would be possible without your lasting support. We thank you for all that you do to ensure that the *WorksWonders* Program is able to continue benefiting not only individuals with disabilities, but all Texans.



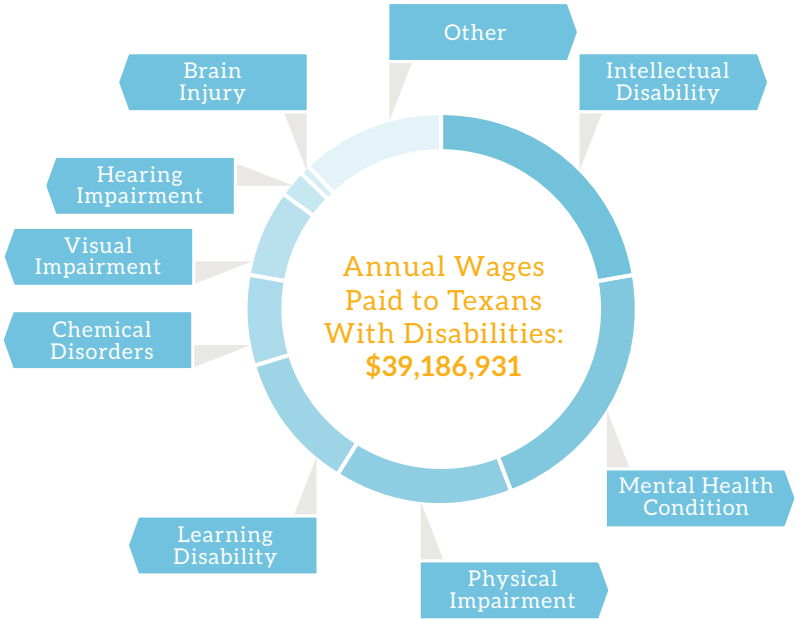
# WHO WE ARE

➤ **TIBH IS A UNIQUE**, nonprofit corporation that helps supply businesses and organizations with the wide array of products, services and temporary employment services needed for their day-to-day operations. These are no ordinary products and services, as they are manufactured with the highest quality and performed with reliability by proud Texans with disabilities.

TIBH works in partnership with 116 Community Rehabilitation Programs across Texas that share our goal of providing valuable employment opportunities for individuals with disabilities.

Purchasing through the State Use *WorksWonders* Program offers a number of benefits for those who do business with us. In addition to taking advantage of fair pricing, a convenient and efficient ordering system and outstanding customer services, you can also know that every transaction you make helps support employment opportunities for Texans with disabilities.

We, along with the more than 6,000 individuals with disabilities participating in the *WorksWonders* Program, are ready and eager to support your product, service and temporary employment service needs.



# WHO WE SERVE

Intellectual Disability .....	1,360
Mental Health Condition .....	1,324
Physical Impairment .....	902
Learning Disability .....	691
Chemical Disorders .....	442
Visual Impairment.....	438
Hearing Impairment.....	147
Brain Injury .....	46
Other.....	713
Total.....	6,063





## HOW IT WORKS

- TIBH Industries works with Community Rehabilitation Programs (CRPs) across the state to identify and develop new products and services for the *WorksWonders* Program.
- TIBH Industries reviews all requests for new products against established criteria and presents an application for inclusion into the *WorksWonders* Program, as well as a fair market price, to the Texas Workforce Commission.
- TIBH Industries is directly involved in service contract negotiations, bringing the purchasing customer and vendor CRP to agreement on specifications and price.
- The Texas Workforce Commission considers each product or service and determines if they are suitable to be offered for purchase by public agencies.
- Once a product or service has been approved, TIBH Industries works to develop a marketing plan for that product or service. TIBH Industries' staff then implements that plan with state agencies, municipalities, school districts and others. As products or services are bought by agencies, TIBH Industries facilitates compensation between CRPs and those agencies.

# ARTIE LEE HINDS AWARD DINNER

Employees and Customers Recognized for Contributions to State Use *WorksWonders* Program at Ninth Annual Artie Lee Hinds Award Dinner



➤ ON SEPTEMBER 21, 2016, more than 400 Community Rehabilitation Program (CRP) employees, representatives, customers, TIBH board members and their family and friends gathered to recognize the Artie Lee Hinds Award nominees and other award winners at TIBH Industries, Inc.'s ninth annual Artie Lee Hinds Award Dinner.

As a new addition to the annual program, veteran TV journalist, Judy Maggio, emceed the event alongside TIBH president and chief executive officer, Fred Weber, Jr.

The dinner's keynote speaker, Rocky Bleier, a Vietnam veteran and subsequent four-time Super Bowl champion, treated attendees to an inspirational speech about his time on the football fields of America and on the battlefields of Vietnam. His story of hope and overcoming adversities—as well as how ordinary people can become extraordinary achievers—resonated with everyone in the audience.

TIBH recognized the Top 10 customers, comprised of multiple city, county and state agencies and organizations, who purchase products, services and





temporary employment services through the State Use *WorksWonders* Program. The continued support of these government entities allows TIBH to provide jobs for thousands of people with disabilities statewide.

In addition to recognizing the Top 10 customers, TIBH also honored individuals who have gone above and beyond to ensure the success of the *WorksWonders* Program, as well as those it serves, before awarding the 2016 Spirit of State Use Award to Patricia Engleman, Glenn Hagler and state Representative Elliot Naishtat. Each of these individuals played a key role in making the program the success that it is today.

During the highlight event of the evening, attendees enjoyed three inspirational videos showcasing standout CRP employees—the winner of the “Most Inspirational Employee” award, Steven DeLeon (Behavioral Health Center of Nueces County); the “Most Motivational Employee,” Glenn Bryant (Goodwill Industries of East Texas); and the overall winner of the 2016 Artie Lee Hinds Award, Craig Ellis (East Texas Lighthouse for the Blind).

Ellis was recognized for his optimism and desire to overcome his disabilities after losing his sight eight years ago. He began his career with the East Texas Lighthouse—coordinating the purchase requests and shipping of steel-toe work boots sold through the *WorksWonders* Program—before being promoted to the position of employment services specialist.

TIBH would like to thank all of its CRP partners and their dedicated employees, as well as the State Use *WorksWonders* Program supporters, for a successful 2016!

## TONY PIERCE: Turning Disability into Ability



Fresh Start of Monroe AMARILLO, TEXAS

› **FOR SOME PEOPLE**, a job is simply a way to make ends meet, but for others, its purpose is much greater.

When Tony Pierce began working at Fresh Start of Monroe, Inc.—a Community Rehabilitation Program (CRP) designed to enhance the lives of Texans with disabilities—he not only gained a new job, but also an extended family. As a result of his diligence and hard work, Pierce has become a valued employee of the Texas Department of Transportation Travel Information Center in Amarillo, Texas.

“Tony has been here for over 10 years,” Daphne Addison, supervisor at the Texas Travel Information Cen-

ter, said. “He has always been wonderful to work with, and he is part of our family.”

Over the past decade, Pierce has worked in a number of roles, and he takes pride in his work. He has what his coworkers describe as a “sixth sense” about landscaping and has saved the Texas Travel Information Center a “small fortune” with the improvements he has made in maintaining the cleanliness of the information center, as well as the grounds of the property.

“I enjoy keeping everything clean and taking out the trash daily,” Pierce said. “I don’t mind the tasks asked of me, and I really like having a job.”



Pierce treats the information center as his own and takes great pride in keeping it clean. He is welcoming to customers, and he uses his knowledge of Texas to provide visitors with information and advice.

"I like my boss, and this job means everything to me," Pierce said. "I want to clean and make people happy."

Pierce has also found fulfillment in giving back to his community, including translating church services for those who are hearing impaired. He has a strong faith and foundation, which has been key to overcoming his adversities.

"Being deaf has never held him back," Addison said. "He accepts his disability and has a positive outlook on life."

Pierce is an ambassador for the Texas Travel Information Center, and his ability to communicate through sign language has been an extremely valuable asset. He is also teaching sign language to one of his colleagues and feels privileged to be able to pass that knowledge on to others.

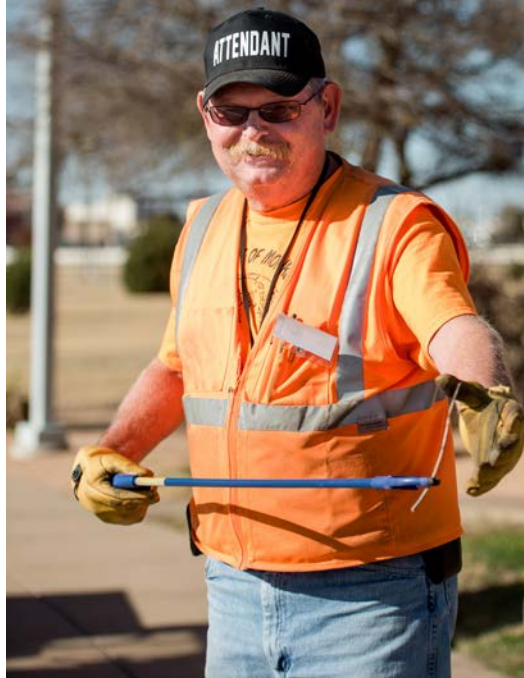
"Truly, he is just a wonderful, loving, kind person who loves his job and is part of the family," Addison said. "I don't know what we would do without him."

Under the *WorksWonders* Program, Fresh Start of Monroe has found tremendous success in implementing its mission to provide consistent employment, promote independence and ensure a positive mainstream into the community for individuals like Pierce.

"Fresh Start of Monroe's mission is to empower individuals with disabilities and to enhance their personal strengths," Gus Walker, Ph.D., executive director of Fresh Start of Monroe, said. "We want to teach our employees to do things the right way."

“”

*My job here makes me feel part of a larger family.*



Walker is also committed to improving the personal lives of his 41 employees, especially Pierce, who he admires for his strength in overcoming difficulties throughout his life.

"It is important to build up your employees," Walker said. "The more you can do for the individual, the more they will do for you in return."



---

## ERNEST RAMOS: Overcoming Adversity and Adapting to a New Life

---

➤ **ERNEST RAMOS IS BLIND**, but he gained a unique view on life after abruptly losing his sight in 2012.

“It’s my new world, and I love it,” Ramos said. “I’m not sad about it. I am so fortunate and have been blessed. It is life-changing.”

Ramos’ ability to adapt to any situation has been instrumental in helping him to overcome adversity. His father, a marine, taught him to fight through difficult situations and never give up. So rather than viewing himself as a victim, Ramos found a way to overcome his disability—and in doing so, he found new meaning in life.

“You lose hope, but then you find it, and it’s so much more,” Ramos said.

A year and a half after losing his eyesight, Ramos was ready to get back into the workforce.

“Why not do more and try to show people that even though I am blind, I can give back just as much as any sighted person—just as well,” Ramos said.

In June of 2015, after a volunteering position led him to the San Antonio Lighthouse for the Blind, Ramos



San Antonio Lighthouse for the Blind  
SAN ANTONIO, TEXAS

was hired in the pencil department, where he worked to assemble different types of mechanical pencils and clam clips. Today, he makes more than 20 products, and he does so with great accuracy.

“Ernest maintains product quality, and he displays pride and initiative in supporting the goals of his department and the Lighthouse,” Andy Reyes, Ramos’ supervisor, said. “He was quick to adapt to his new work environment, and he has proven to be a valuable employee for us.”

“”

*I woke up one morning and said, 'No more! I'm not going to live like this anymore.'*



Reyes believes Ramos has an exceptional work ethic and a presence that positively impacts the entire team.

“I have learned a lot from him,” Reyes said. “Because of his previous experience in management positions, he has been able to teach me better supervisor skills.”

Ramos’ job at the San Antonio Lighthouse for the Blind has had a tremendous impact on his own life as well.

“Some people may think assembling pencils is mundane, but I take pride in everything that I do,” Ramos said. “When I found the Lighthouse and they gave me the opportunity to work, I was part of the workforce again, and that felt great. I love being with the Lighthouse because they gave me a job, and I was an employee, and it’s so important because it is very difficult for people who are blind to find a job.”

The San Antonio Lighthouse for the Blind has been serving people who are blind or visually impaired since 1993, providing rehabilitation services, as well as employment opportuni-

ties. Its mission is to empower the blind and visually impaired, and it currently employs 450 people.

“It’s important to put individuals with disabilities to work,” Mike Gilliam, president of San Antonio Lighthouse for the Blind, said. “It is important to give back their sense of worth. They are incredible workers. To me, it is giving them their lives back and improving their quality of life and self-worth.”

With his employment, Ramos has been able to provide for himself and develop new skills in the workplace, which have helped him regain his independence. He finds fulfillment in serving as an example to other people living with disabilities, as well as giving back to his community.

“I try to be an example as a blind person, to show that we function and we can work,” Ramos said. “I want other people to know that there is hope, they just have to want to work, because it is out there for them.”

## ANTONIO DIAZ: Work is a Family Affair

➤ **ANTONIO DIAZ WAS BLESSED** with a wonderful family, but his family extends further than his wife and five children.

“I have a very strong connection with most of the other employees, and we enjoy sitting around after work talking,” Diaz said. “We are a family.”

Diaz has been working at RGR Industries, a *WorksWonders* Community Rehabilitation Program (CRP), since 2007, when the company was founded.

As part of the *WorksWonders* Program, RGR Industries has found great success in providing opportunities for its employees to work on a variety of contracts, including guardrail services, mowing, inlet cleaning, tree trimming, and brush and debris pickup.

“It means a lot to me to have a job,” he explains. “I am happy as long as I am working. I am very appreciative of my job.”

When Richard Guerra, president of RGR Industries, founded the company, he made a conscious effort to put his employees’ personal lives and safety at the forefront of his business model.

“Our No. 1 priority is to keep our employees safe,” Guerra said. “I go out to see each crew every day and try to be there with them as much as possible. Our employees are what make the company dependable.”



“”

*I like my job because I have to solve problems, and every day is different.*



As a result, Guerra has created a work environment where his employees feel safe and connected, allowing him to grow his business to more than 40 employees.

“Richard is very involved in the personal lives of each one of his employees,” Nora Elia Quintanilla, office manager and treasurer of RGR Industries, said. “I think that has played a role in Antonio’s success.”

As one of the founding employees, Diaz has worked his way up within the company and now serves as a supervisor, providing support to his employees.

“I love to work and have learned many new skills as a supervisor,” Diaz said.

Since working at RGR Industries, Diaz has fine-tuned his skills and proven to be a committed employee.

“I instruct everyone in the morning and coordinate everyone’s daily tasks,” Diaz said. “I then head out to work on guardrail installation and repair, but I know more than one job, and I work as a floater and fill in wherever needed.”

Because Diaz’s role also includes training new employees, he is affectionately known as “Uncle.”

“We made Antonio a supervisor because he is very reliable,” Guerra said. “He now has a lot of good experience and is very good with the younger guys. He is calm and shows everyone else the ropes when they are new.”

Diaz’s job has also allowed him to live independently, as well as support his family financially.

“Antonio is a very dedicated employee and is hardly absent,” Quintanilla said. “He does not watch the clock, and if we ever have to call him when he is off, he is always willing to come in—even if it is a Saturday or Sunday.”

Diaz’s work ethic and enthusiasm for his job are obvious and apparent to everyone around him, even when he isn’t at work.

“I am so used to doing my job that when I have time off, I am anxious,” Diaz said. “This job is part of who I am.”

RGR Industries HARLINGEN, TEXAS





## HOW WE HELP

### CUSTOMERS

- › Products and services which are determined best value by the Texas Workforce Commission (TWC) are available without the need for competitive bid.
- › The program offers a wide variety of products and services.
- › Each contract is negotiated individually, allowing for customization to meet specific wants and needs.
- › Customers have one point of contact for all questions involving *WorksWonders* Program contracts.

### PEOPLE WITH DISABILITIES

- › Stable, vocational rehabilitation for people with disabilities is provided within their own communities.
- › Individuals with disabilities are given the opportunity to become self-sufficient.
- › Efforts to deinstitutionalize people with disabilities are encouraged.
- › Training, meaningful employment and fair wages are provided for individuals with disabilities.

### TAXPAYERS

- › The *WorksWonders* Program has proven to reduce the cost of care for people with disabilities.
- › By adding employees with disabilities to the workforce, the program helps increase the tax base. National studies have shown a savings in public expenditures for purchases made through the *WorksWonders* Program.
- › Since Community Rehabilitation Programs (CRPs) are located in large and small communities, the program also stimulates local area economic growth.

# HOW WE'VE GROWN

## TOP 10 CUSTOMERS

October 2015 through September 2016

### CONTRACT SERVICES SALES:

Texas Department of Transportation	\$45,838,116
City of Houston	6,321,281
Health and Human Services Commission	5,737,374
Department of Assistive and Rehabilitative Services	3,494,578
City of El Paso	2,558,294
City of Austin	2,223,617
Texas Department of Public Safety	1,506,613
Adjutant General's Department	1,376,062
City of San Marcos	1,268,875
Texas Department of Motor Vehicles	1,228,506
Other	2,476,331

**TOTAL** **\$74,029,646**

### PRODUCT SALES:

Texas Department of Criminal Justice	\$15,828,484
Texas Department of Transportation	9,505,264
Department of Aging and Disability Services	2,967,264
Department of State Health Services	2,643,729
Texas Department of Public Safety	1,321,631
Office of the Attorney General	777,921
Texas Juvenile Justice Department	615,646
Texas Parks and Wildlife Department	614,706
Texas Department of Motor Vehicles	567,747
Texas Workforce Commission	427,739
Other	5,456,126

**TOTAL** **\$40,726,256**

### TEMPORARY EMPLOYMENT SERVICES SALES:

Office of the Attorney General	\$8,614,421
Department of State Health Services	3,486,886
Health and Human Services Commission	2,718,591
Texas Department of Transportation	2,310,047
Department of Aging and Disability Services	2,280,714
Department of Assistive and Rehabilitative Services	2,207,628
Texas Department of Public Safety	1,987,795
Texas Commission on Environmental Quality	1,894,209
Texas Department of Motor Vehicles	1,110,121
Comptroller of Public Accounts	1,018,324
Other	5,593,110

**TOTAL** **\$33,221,847**

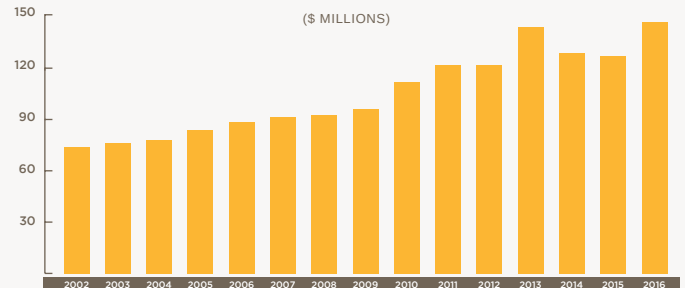
## TOP 10 PRODUCTS

October 2015 through September 2016

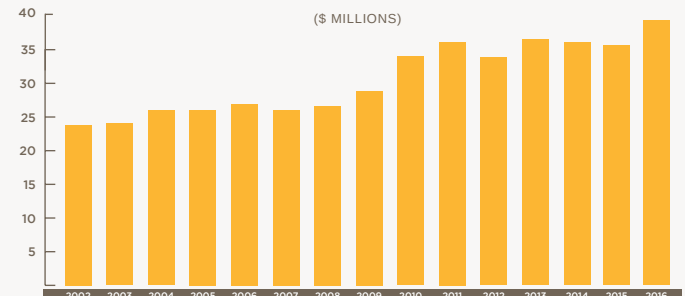
Copy Paper	\$7,038,296
Bathroom Tissue	4,780,263
Fish	2,830,116
Delineators	2,503,130
Trash Can Liners	1,492,187
Spices	1,371,787
Hand Soap	1,306,159
Safety Sign	1,306,159
Writing Instruments	1,202,723
Raisins	1,139,604
Other	15,755,831

**TOTAL** **\$40,726,256**

## SALES GROWTH



## WAGES GROWTH





---

# CRP PARTNERS

---

- Abilene Goodwill Industries, Inc., Abilene
- Upper Valley Helpsource, Inc., Alice
- Growing New Generations, Arlington
- I Am Works, Arlington
- Austin Task, Inc., Austin
- Easter Seals Central Texas, Inc., Austin
- Enterprise Professional Services, Inc., Austin
- Goodwill Temporary Services, Inc. – Service Contracts, Austin
- Goodwill Temporary Services, Inc., Austin
- Peak Performers, Austin
- Professional Contract Services, Inc., Austin
- Relief Enterprise of Texas, Inc., Austin
- Travis Association for the Blind, Austin
- VRC Industries, Austin
- Beaumont Products & Services, Inc., Beaumont
- Goodwill Industries Industrial Contracts and Temporary Services, Inc., Beaumont
- Opportunities for Deserving Individuals, Inc., Beaumont
- Spindletop Center, Beaumont
- West Texas Centers for MHMR, Big Spring
- Janie Clements Industries, Brownwood
- ORC Industries, Inc., Brownsville
- Junction Five-O-Five, Bryan
- Dimmit/Zavala County IDD Work Center, Carizo Springs
- Woodcreek Outreach Rehabilitation Development, Conroe
- G&H Equitas Foundation, Corpus Christi
- Goodwill Industries of South Texas, Inc., Corpus Christi
- Goodwill Industries of South Texas, Inc. – Temporary Services, Corpus Christi
- MHMR of Nueces County, Corpus Christi
- South Texas Lighthouse for the Blind, Corpus Christi
- The EB Foundation, Corpus Christi
- Woods, Etc., Corpus Christi
- Job Adventures, Converse
- Bootstraps Occupational Services, Inc., Crawford
- A Lift for Life Outreach Center, Inc., Dallas
- Citizen's Development Center, Dallas
- Metrocare Services, Dallas
- Dallas Lighthouse for the Blind, Dallas
- Goodwill Industries of Dallas, Inc., Dallas
- Precious Gems Service, Inc., Dallas
- Rising Star Resource Development Corporation, Dallas
- Rising Star Resource Development Corporation – Temporary Services, Dallas
- Sunny Acres Community Action Association, Dallas
- Denton State Supported Living Center, Denton
- POWER 2000, Inc., Desoto
- Tex-Spice, Devine
- Frio County IDD Work Center, Dilley
- Maverick County IDD Work Center, Eagle Pass
- Aldersgate Enrichment Center, Early
- SDR & Associates, Inc., Edgewood
- Border TM Industries, Inc., El Paso
- El Paso Lighthouse Industries for the Blind and Handicapped, El Paso
- Goodwill Services, Inc., El Paso
- Help the World Foundations, El Paso
- PRIDE Industries, Inc., El Paso
- ReadyOne Industries, El Paso
- Down Home Ranch, Elgin
- Wilson County IDD Work Center, Floresville
- ABG Fulfillment, Fort Worth
- EXPANCO, Inc., Fort Worth
- Fresh Start of Monroe, Inc., Fort Worth
- Goodwill Industries of Fort Worth, Fort Worth
- Goodwill Industries of Fort Worth – Temporary Services, Fort Worth
- Liberty Proclaimed Ministry, Fort Worth
- Lighthouse for the Blind of Fort Worth, Fort Worth
- Center for Recovery and Wellness Resources, Houston
- D&D Helping Others, Inc., Houston
- David & Ivory Ministries, Inc., Houston
- Goodwill Industries of Houston, Houston
- Goodwill Industries of Houston – Temporary Services, Houston
- Lending Helping Hands to Others, Houston
- Link Labor and Construction, Houston
- On Our Own Services, Inc., Houston
- Reach Unlimited, Inc., Houston
- Southeast Keller Corporation, Houston
- Southeast Vocational Alliance, Houston
- Texas Alcoholism Foundation, Inc., Houston
- The Center Serving Persons with Mental Retardation, Houston
- The Lighthouse of Houston
- United Service Industries, Houston
- ODJ, Inc., Huntsville
- Rucon, Inc., Huntsville
- Gateway Community Partners, Inc., Jacksonville
- NBT Public Services, Inc., Katy
- Hill Country MHDD Centers, Kerrville
- Community Healthcare, Longview
- Goodwill Industries of Lubbock Contract Services, Lubbock
- Learning and Development Industries, Lubbock
- Marian Moss Enterprises, Inc., Lubbock
- Burke Center, Lufkin
- Goodwill Industries of Central East Texas, Inc., Lufkin
- Oak Creek Day Habilitation/Vocational Center, Lufkin
- The Arc of Harrison County, Marshall
- Cen-Tex Association for Remarkable Citizens, Mexia
- MARC, Midland
- Permian Basin Community MHMR, Midland
- Vocational Opportunity Center of Northeast Texas, Mount Pleasant
- Reliable Facilities Service, Inc., Pflugerville
- Camp County Developmentally Disabled Association, Inc., Pittsburg
- Central Plains Center, Plainview
- Atascosa County IDD Work Center, Poteet
- Bluebonnet Trails Community MHMR Center, Round Rock
- Concho Resource Center, San Angelo
- MHMR Services of Concho Valley, San Angelo
- West Texas Lighthouse for the Blind, San Angelo
- Endeavors Unlimited, Inc., San Antonio
- E.Q.U.I.P. Enterprises, Inc., San Antonio
- Goodwill Industries of San Antonio, San Antonio
- Lonestar Workforce, San Antonio
- San Antonio Lighthouse for the Blind, San Antonio
- San Antonio State Supported Living Center, San Antonio
- South Texas Housing and Community Development, Inc., San Antonio
- Training Rehabilitation & Development Institute, Inc., San Antonio
- World Technical Services Inc., San Antonio
- Worship Anointed Ministries, Schertz
- St. Dominic of Silos Rehabilitation Services, Seguin
- Andrews Diversified Industries, Tyler
- Goodwill Industries of East Texas, Inc., Tyler
- East Texas Lighthouse for the Blind, Tyler
- Goodwill Contract Services, Waco
- Heart of Texas Goodwill, Waco
- RGR Industries, Inc., Weslaco
- Texana Center, Wharton
- Beacon Lighthouse, Inc., Wichita Falls
- Work Services Corporation, Wichita Falls

# TIBH CENTRAL STORE

For your one-stop shopping needs, visit the TIBH Central Store located in Austin.



You can view all of the WorksWonders products on our website, [TIBH.org](http://TIBH.org), or you can order a catalog by calling (512) 451-8145.

---

## BOARD OF DIRECTORS

---

CHAIR: Gibson DuTerroil | Houston, TX

VICE CHAIR: Brian Miller | Austin, TX

TREASURER: Tommy Crowe | Georgetown, TX

SECRETARY: Peggy Foreman | Austin, TX

CHAIRMAN EMERITUS: Artie Lee Hinds | Houston, TX

MEMBERS: John A. LaBoon | Austin, TX

Jack Nash | Austin, Texas

John Luna | Euless, Texas

---

## ADVISORY COMMITTEE MEMBERS

---

Lori Henning | Austin, TX  
Texas Association of Goodwills

David Dodson | Fort Worth, TX  
EXPANCO

Nicky Ooi | Corpus Christi, TX  
South Texas Lighthouse for the Blind  
Lighthouse Industries for the Blind of Texas

---

## CORPORATE OFFICER

---

PRESIDENT/CEO: Fred M. Weber, Jr.

### TIBH MAIN OFFICE

(512) 451-8145  
1011 East 53 ½ Street  
Austin, Texas 78751



Jobs for People with Disabilities

[www.tibh.org](http://www.tibh.org)

### TIBH CENTRAL STORE:

(512) 834-8242  
1130 Rutherford Lane  
Building 1, Suite 190  
Austin, Texas 78753